

# Curriculum Vitae

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## Personal Information

Name :Ing. S.(Sven)Dekker  
Address :Tesselschadestraat 15  
City :Haarlem, Netherlands  
Born :May 23, 1963



## Character Sketch

Enthusiastic, commercial, personal, captivating, passion for the profession, people aimed, positively, energetically, result oriented, systematically, creatively, inspiring, persuading, flexible, strong communicative and social skills.

## Education

1981 – 1985 Technical University, Real Estate and Housing  
1976 – 1981 HAVO, higher general secondary education

### Courses / training:

Real Estate Broker, S.V.M. certificate, Senior Facility Management, Commercial Skills, Consultancy Skills, Asset management

## Relevant projects ( 2006 - present)

- 2014 – present **UWV**, Development and implementation New Ways of Working UWV national (project UWV "SLIM werken"), 90 locations, 16.500 fte. UWV (Employee Insurance Agency) is an autonomous administrative authority (ZBO) and is commissioned by the Ministry of Social Affairs and Employment (SZW) to implement employee insurances and provide labour market and data services
- 2013 – present **Erasmus Medisch Centrum**, Quality assurance and ISO 9001 certification of all real estate policies & procedures for the Real Estate department of Erasmus MC. Erasmus MC is the largest and most versatile of the eight university medical centers in the Netherlands. Erasmus MC wants to further extend its international reputation and become one of the twenty best medical institutes in the world by 2013. The Real Estate portfolio consists of 390.000 m2 of buildings.
- 2009 – 2013 **UWV (government)**, project manager real estate a.i. for the Corporate Head office of UWV in Amsterdam, client director Real Estate, development corporate floor, development meeting floors, introduction and implementation of new workplace- strategy and concept (65.000 m2 / 3.100 fte).
- 2010 - present **PUM (non profit)**, as a Netherlands Senior Expert on a mission to

- Ahmedabad, India (2010) and Backi Petrovac, Serbia (2012, 2013 and 2014)
- 2008 – 2009 **KPN Real Estate Services** (*telecom company*), consultant business transition, client director RES, reorganization of business unit Real Estate Management and Facility Management, integration of Getronics, development and implementation of organization model (500.000 m2 / 150 fte)
- 2008 – 2009 **Ernst & Young Real Estate Advisory Services** (*accountancy & consultancy company*), training and coaching employee, client partner (25 fte)
- 2007 **Mitros Woningcorporatie Utrecht** (*house corporation*), consultancy, client C.E.O., requirements and specifications new head office, design workplace strategy and develop look & feel concept (10.000 m2)
- 2007 **GSG Schagen** (*general secondary school*), project en procesmanagement new school, client C.E.O. (5.000 m2)
- 2006 – 2007 **FloraHolland** (*International Flower Auction*), program manager, client director Facility Management, development office real estate, organizational change due to merge (150.000 m2 / 250 fte)
- 2006 – 2007 **International School Eindhoven** (*general secondary school*), consultant, client municipality, public – private comparator development of a new school (6.000 m2)
- 2006 – 2007 **Rohm and Haas** (*international chemical company*), project manager, client director business transformation, development and relocation of a new EU headquarter in Switzerland, outsourcing facility management (10.000 m2)

## Other relevant projects

- 1990 – 2007 Stichting Savelanden (*care institute*), Stichting de Marke (*care institute*), RABO Bank, ROC Horizon College (*vocational education*), NOVUM/Visio (*care institute*), Bartimeus (*care institute*), Wellantcollege (*vocational education*), ING Bank, Rijksdienst voor het wegverkeer (*government for road traffic*), Rijksgebouwendienst (*government real estate building service*). Gemeente Leiden (*municipality*), Gemeente Spijkensisse (*municipality*), Gemeente Amsterdam (*municipality*).

## Work experience

- Period 2005 – present  
 Company **Mercator Management BV** - owner  
 Activities: Mercator Management advises and assists organizations in issues of real estate, housing and facility management.  
 The service includes consulting, project and interim management and is characterized by a pragmatic and results-oriented approach. Quality, reliability, commitment and flexibility are leading concepts in the execution of contracts.
- Period 2004 – 2008  
 Company **Deloitte (ICSadviseurs)** – Principal / Partner

Period 1996 - 2004  
Company **FMH** – Business Unit Manager / Director Consultancy

Period 1986 - 1996  
Company **C&T Property Development** – Consultant / Vice Director

## Qualities

- Entrepreneur in building a successful organization
- Expert and passion for the integrated field of corporate real estate management and facility management
- Excellent executive skills, motivator, inspirator and people oriented
- Excellent communication skills can handle all levels in an organization
- Used to operate within political administrative context
- Extended national and international network both within profit and nonprofit

## Publications

- Facility Management Magazine, various publications, From workplace to place to work, Facility management in 2025, Vibe management, A challenge in Dubai, Shared Service Centre, The art of broking
- Real Estate Magazine, various publications, Imagineering, Internationalization, Corporate Real Estate Management.

## Lectures, presentations and international conferences

2012	FMMarktevent, Businesscase UWV
2011	World Workplace 2011, conference Phoenix Arizona U.S.A.
2011	ISSA Internclean Central & Eastern Europe, Warsaw, lecturer on seminar how to develop, furnish and maintain cleaning friendly buildings.
2010	World Workplace 2010, conference Atlanta Georgia U.S.A.
2010	Management Institute Ahmedabad India, lecture on entrepreneurship (speaker)
2009	World Workplace 2009, conference Orlando Florida U.S.A.
2008	FMMarktevent, Spant Bussum, sustainability (speaker)
2007	IFMA Hong Kong, synergy between organization and accommodation (speaker)

## Extracurricular activities

PUM	Netherlands Senior Expert
IFMA	International Facility Management Association chapter Holland, board member, president and treasurer



## References

- UWV, Jan Achterberg, head of Real Estate & Facilities
- Erasmus MC, Berend Koudstaal,
- C&T Projectontwikkeling, Theo Edam, C.E.O. / owner
- FMH, Henk Klee, former C.E.O./ owner
- Horizon College, Jan Meere, director facility management
- Rohm and Haas, Neil Carr, Director Business Transformation
- Deloitte Real Estate, Elias van Herwaarden, European Service Leader, Global Location and Facility Strategies